



- 1099 – Web Site - Refresh**
- 1100 – Community Gaming & Entertainment - Windsor**
- 1101 – CGAO - AGM**
- 1102 – CGAO – Golf ‘Warm Up’ Day**
- 1103 – Charitable Gaming Conference - Montreal**
- 1104 – Delta Bingo Group – Grows Again**
- 1105 – Meadowvale Bingo Centre - Mississauga**
- 1106 – AGCO – Risk Base Initiative**
- 1107 – Responsible Gaming**

1099 – Web Site - Refresh

Last Monday clearance was given by the Chair, *Mr. Michael Orser*, to go live with our ‘new look’ web site. The new format is designed to make it easier to navigate and be a more useful resource tool for our members.

During the course of the 2013/14 year we are looking at re-configuring our newsletter and expanding the Members Resources section of the web site. When you have a moment, please take the time to visit the site at www.cgao.ca.

1100 – Community Gaming & Entertainment - Windsor

On Thursday, the 16th May 2013, we completed the conversion of the two c-Gaming Centres with the introduction of the Tap-Tix dispenser units. Without question, full credit needs to go to Mr. Tony Rosa and his Operational Team for all their hard work and assistance in ensuring the conversions happen on time and are operating seamless.

The Windsor marketplace is a very challenging environment and through the leadership of Tony Rosa, who has a wealth of knowledge and experience, the company has managed to successfully overcome many hurdles. What is encouraging is that Tony is still looking to innovate and break new ground, hence the developments at *Breakaway Gaming Centre* are going to be very interesting, Tony has invested in providing a ‘full lounge experience’ and is looking to appeal to non-traditional consumers of bingo and then, over time, introduce them into Bingo. It is going to be very interesting to watch the impacts. This completes the initial branding plan Tony put in place for the Centre when he initially transferred over to the c-Gaming program.

I would also like to acknowledge the contributions and support of the OLG, under the leadership of Ms. Diane Gartshore (Director of Implementation), who’s team is becoming a well-oiled

machine now, the AGCO Head Office and Field Staff for their guidance and support on this initiative and finally to our suppliers, especially the Diamond Game (Canada) team, under the leadership of Mr. Peter Howard.

1101 – CGAO - AGM

I just wish to remind all 'Members in Good Standing' that we will be hosting our Annual General Meeting this coming Thursday, 23rd May 2013 at 10:00am. Please see details below.

Location: Holiday Inn (Airport East), 600 Dixon Road, Toronto

Date: 23rd May 2013 @ 10:00am

Room: Centennial B

Please indicate to our Administrator Ms. Sandi Nesbitt via e-mail if you will be attending nesbitt.s@sympatico.ca.

1102 – CGAO – Golf 'Warm Up' Day

We will be hosting our first CGAO 'Warm Up' Golf Day this year on the 4th June 2013. This is designed to be a direct fundraising opportunity for the Association and also an opportunity for members to get the 'rust' out of their swing as well as networking, etc.

This doesn't take away from our Joint Golf Day that we hold in September each year in conjunction with the OCGA. The Working Committee will be reaching out to members to ensure we are signed up and ready to go on the day!

We would like to thank you for your support in advance for this initiative.

1103 – Charitable Gaming Conference - Montreal

Just a reminder that the above mentioned conference is scheduled in the City of Montreal, Quebec from the 16th June to 19th June 2013.

Please follow the links to register and ensure you sign up for the Charitable Gaming portion of the conference. To obtain more information go to www.canadiangamingsummit.com

1104 – Delta Bingo Group – Grows Again

On the 1st April 2013, Delta Bingo Group added a further Bingo Centre to the 'Delta Bingo Family' when it incorporated Rutherford Bingo, Brampton.

This has been a long standing Bingo Centre in the Brampton marketplace and under the Delta Bingo Brand it will continue to serve and deliver real value to the Brampton area. One of the first initiatives that have been enhanced by the Senior Delta Principal, *Mr. Cam Johnstone*, has been to continue the advancement of the c-Gaming conversion which will be completed in the next few months. This has required further investment by the Delta Bingo Group and is reflective of the company's confidence in the sector.

Congratulations to the Delta Bingo Group on this latest acquisition.

1105 – Meadowvale Bingo Centre - Mississauga

After numerous months of rumours I can confirm that Meadowvale Bingo Centre has been purchased by *Lucky Spot Entertainment Limited* within the last few weeks. In speaking with the principals of the *Lucky Spot Entertainment* they have some interesting concepts that they wish to incorporate as they forge their Charitable Gaming Business Division.

I want to thank and acknowledge the contributions of Mr. Wally Matskofski to the Charitable Gaming Industry and his support of the Association. We wish him well in his further business ventures.

1106 – AGCO – Risk Base Initiative

We continue to see the development of the '*Risk Base Initiative*' that is being introduced through the AGCO. In the coming weeks we are likely to see the release of the 'Common Standards' for all Gaming Sectors and this document sets out the 'high level' standards we will measure to and against. I am pleased that Mr. Tom Mungham (COO – AGCO) is sending one for his team members to do a briefing at our AGM, highlighting the impacts on and to the Charitable Gaming Sector.

As well, I have been in further discussion with the AGCO - Operational Team on the proposed '*Registration Grid*' for our sector. The general rule of thumb is where you are active in or influencing gaming policy or operation you will require a registration. Areas for discussion are the non-gaming related jobs. For example, food service. We need to set out a rationale as to why we believe they should not carry a registration.

I have been assured and firmly believe we will have the opportunity to engage in constructive consultations with the AGCO Operational Team on this issue. I just need to swiftly define the most efficient route to achieve that goal.

1107 – Responsible Gaming

Responsible Gaming continues to be a critical success piece to the transition of the sector. This Association (CGAO) strongly supports the RG initiatives that are directed through the OLG. We are having more and more staff going through the initial training program and this is bringing a greater 'individual' awareness of RG and its constructive role in the operation of the business.

The CGAO supports a constructive & balanced approach to RG within the context of the c-Gaming initiative.

On-Line @ www.cgao.ca

Information: Resources: Reference

CONTACT DETAILS

OFFICE: 416-245-6365
FAX: 416-245-3449
E-MAIL: nesbitt.s@sympatico.ca
WEBSITE: www.cgao.ca

If you do not wish to receive this newsletter, please contact Ms. Sandi Nesbitt at nesbitt.s@sympatico.ca and we will remove you from the distribution list